

Certification Tiers



CONTROLS EXPERT | CS
Comfort System

Packaged HVAC Control Systems



CONTROLS EXPERT | IS
i-Vu® System

Complete HVAC Control Systems



CONTROLS EXPERT | ES
Encompass System

Custom HVAC Control Systems

Contact your local
Carrier Sales Office
to learn more.



CONTROLS EXPERT

carrier.com/ivu



Cat.# 11-808-741-01



CONTROLS EXPERT

PROGRAM

Experience the power of a
Carrier partnership to help
you grow sales through
controls & automation.

carrier.com/ivu



PROGRAM OVERVIEW

The Carrier Controls Expert Program trains and certifies HVAC contractors to be experts in Carrier controls and building automation products.

Once certified, Carrier Controls Experts are recognized as meeting our rigorous national standards for installing, maintaining, and servicing Carrier controls and our i-Vu® building automation system.



FIVE REASONS FOR BECOMING AN EXPERT

1. STAY COMPETITIVE

Controls can add value and profit to a traditional HVAC equipment offering. They can also add service opportunities. By providing both equipment and controls, you can become the customer's single resource – and long term partner.

2. THE I-VU® BUILDING AUTOMATION SYSTEM.

Known for its ease of use and serviceability, the i-Vu system is flexible enough to work with any type of HVAC equipment or facility. With a library of pre-built control sequences and a multitude of plug-and-play features, you'll be on (and off) the jobsite in no time.

3. TRAINING.

Stay up to date with classroom and online training, webinars, continuing education modules, and national events. We also offer three different certification levels so that you can choose the path that's right for you.

4. MARKETING/BUSINESS SUPPORT.

From website leads to national advertising campaigns to local support, we ensure that you have the right tools to be successful

5. REWARDS

Enjoy pricing and loyalty programs that recognize your sales achievements.

REQUIREMENTS

In order to maintain brand consistency, our Expert contractors must be dedicated to the training and continuing education of their technicians. They must also demonstrate loyalty to the Carrier brand.

Controls Expert contractors are also willing to adjust their business model to support internal controls contracting, including everything from sales and engineering to project management, installing, sub-contracting, commissioning and servicing. But don't worry — you're not in it alone.

Your local Carrier Sales Office is ready and willing to help with every step of your upgrade to Carrier Controls Expert Contractor status.

Interested in joining our growing team?

Contact your local Carrier sales office or visit carrier.com/ivu to learn more.



CONTROLS EXPERT