



National Accounts

# Communication · Speed · Accuracy

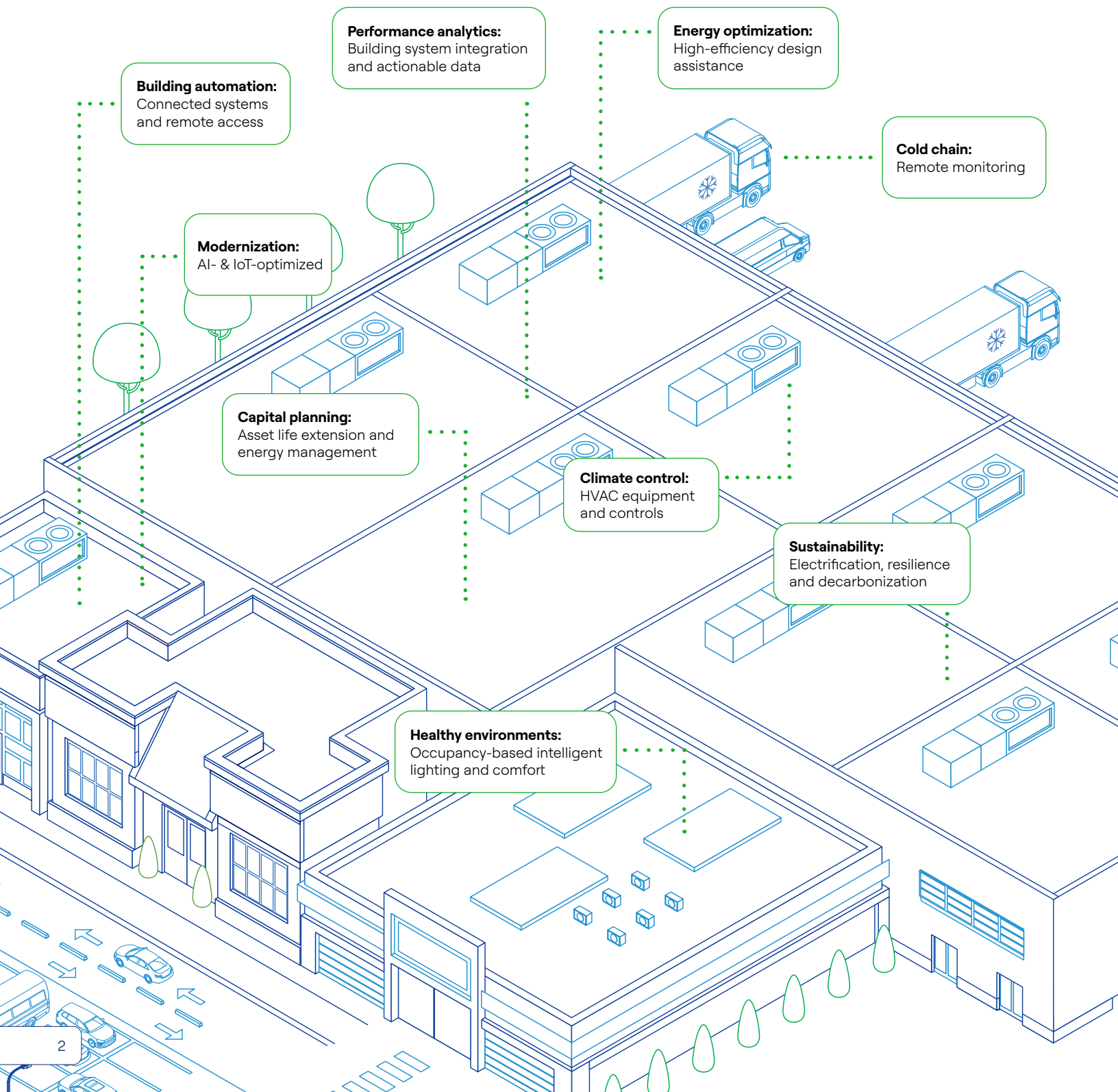
## Carrier Retail Solutions

Helping you stay one step ahead



# Bringing it all together to make retail operations simpler

We're all about providing the solutions and support you need to create intelligent, efficient and sustainable retail environments that can strengthen your brand, unlock competitive advantages, ensure operational efficiency and improve financial performance.







## Your dedicated team is here to help

We provide you with a dedicated support team and communicate regularly to help ensure your needs are consistently being met.

Inside Sales  
Engineer

Strategic Account  
Manager

Account Order  
Manager

Product and Technical  
Service Manager

## A strategic partner delivering the highest levels of service



### Simplicity and support every step of the way

- Streamlined quoting with fast response times (within ~24 hours)
- Resolution action plans for support requests (within ~24 hours)
- Face-to-face monthly meetings; and quarterly business reviews
- Expertise in sustainable practices



### Advanced, cost-effective equipment options for a variety of buildings and budgets

- Bill of materials accuracy
- Equipment delivery aligned to your project schedule
- Most parts readily available for immediate shipment or pickup
- Expansive nationwide network for equipment, parts and service

## Lifecycle solutions that fit your needs

### Innovative Equipment



### Equipment Startup



### Intelligent Controls



### Sustainability Solutions

Carrier Commercial Service  
Cooling-as-a-Service

ABOUND  
NORESCO

# Complete lifecycle solutions for end-to-end retail success

- Enhance comfort for customers and associates
- Maintain reliable operations
- Improve efficiency and sustainability
- Lower operational costs
- Support capital planning and modernization
- Minimize costs with a full suite of factory-installed options

## Featured solutions for retail

These are just some of the ways our solutions can bring powerful benefits to your retail locations.

### Equipment



#### Weather Series Rooftop Units with EcoBlue™ Technology

Innovative and efficient rooftop units can help you meet your indoor air comfort needs and business goals for smarter, more sustainable buildings.

- EcoBlue fan technology: Improved reliability, serviceability, speed and Cubic Feet per Minute (CFM) delivery, plus easy startup
- Humidi-MiZer® Adaptive Dehumidification system
- Flexible footprint: Easy replacements with reduced need for adapter curbs
- R-454B refrigerant: A more sustainable option
- SystemVu™ controls: Simplified management and visibility



#### Ductless Variable Refrigerant Flow Systems

With efficient, quieter and space-saving solutions for virtually any retail location, our lineup of VRF technology is among the industry's most expansive.

### Equipment startup

During startup, our factory-trained technicians will perform functional testing of rooftop units, record operational data, handle warranty repairs and help ensure units are registered with complete documentation.

### Intelligent controls and digital systems



Regardless of building type or size, our complete portfolio of control solutions can provide you with a full view of building operations and allow you to manage your systems from anywhere.

### Sustainability



We provide expertise and resources – including intelligent building solutions, facility assessments, and support for everything from master planning and operational cost reductions to commissioning and lifecycle management – to help you advance your sustainability goals.



### Let's get started

Connect with Carrier to see how we can help you achieve your vision of a more intelligent, efficient and sustainable retail environment.

[nationalaccounts@carrier.com](mailto:nationalaccounts@carrier.com) | [www.carrier.com](http://www.carrier.com)