

Equipment Replacement Solutions

Complete Solutions from a Single Source Supplier



A Proactive Strategy Designed to Achieve Maximum Energy Efficiency, Occupant Comfort and Building Performance

As a building owner or manager, the cost of unplanned downtime and the negative impact that older, inefficient systems have on your bottom line are critical. Running existing equipment to failure will mean ever-increasing service costs and the anxiety of unexpected system disruptions.

However, with a planned equipment replacement strategy, you can shift your focus to energy efficiency, precise comfort control and many building-wide, cost-saving opportunities.

Assessment

To begin, Carrier will thoroughly evaluate your current HVAC equipment and controls system; from component life to performance and energy usage to maintenance costs. Our process will show what needs replacement as well as energy efficiencies you will gain by installing new, technologically advanced equipment and controls.

System Design

All your building system's components must seamlessly work together to achieve optimum efficiency and performance. Carrier's industry-leading controls will integrate all your building's HVAC components to create a network that's easy to understand, monitor, regulate and change.

Equipment Selection

Carrier's state-of-the-art HVAC system components are designed to meet the stringent demands of today's buildings for energy efficiency, comfort, and regulatory compliance. Additionally, Carrier delivers the same level of excellence in ancillary products from hand-picked manufacturing partners who meet our exacting standards.

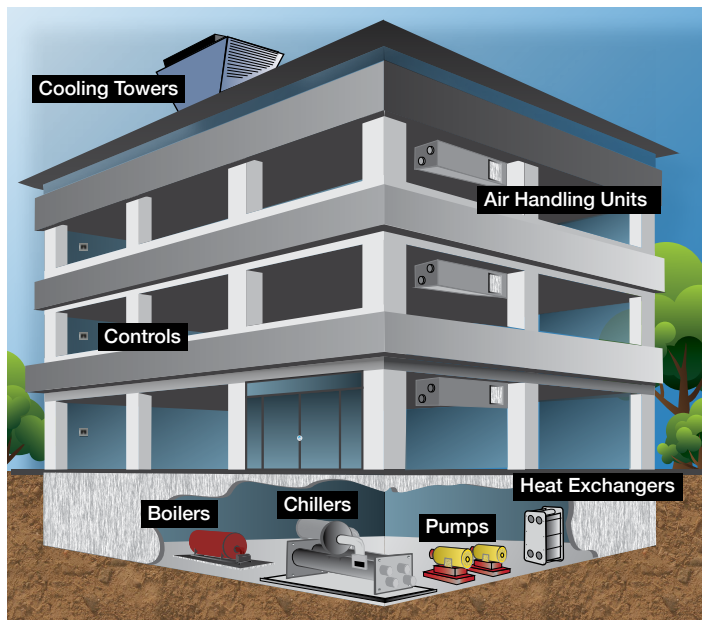
Project Management

With one point of contact, Carrier assembles a team of experts to improve the overall performance of your building. We will coordinate all equipment selection and relieve you of the burden of having to manage multiple suppliers.

Benefits

- Expert assessment and analysis of your building's aging HVAC equipment
- Comprehensive design of optimal HVAC system components and controls integration
- Convenience of a complete solution from a single-source supplier
- Improve building performance – attain maximum system efficiency and occupant comfort
- Peace of mind with start-up and commissioning of your equipment by the world's leading HVAC manufacturer

Equipment Replacement Solutions



Regardless of your building or project size, the flexibility of Carrier's Equipment Replacement Solutions can range from a single component changeout to an entire HVAC mechanical and controls system upgrade.

As your single source for project management and all system components, Carrier can help improve your building's entire operational and financial performance.

Carrier's Equipment Replacement Solutions will proactively reduce the uncertainties associated with your building's aging HVAC system. It delivers a full complement of benefits that will help reduce energy consumption, improve the operational performance of each HVAC system component and integrate the most advanced controls network for unprecedented building management.

Comprehensive and Flexible

Equipment Replacement Solutions allows you to either take full advantage of all it has to offer, or only select elements of it which meet targeted needs within your building.

Following a thorough assessment of your building's HVAC system's current condition, Carrier will deliver a tailor-made solution to dramatically improve its overall performance... through one convenient point of contact.

For more information about Carrier's Equipment Replacement Solutions, contact your local representative or go to: www.carrier.com/building-solutions

All Buildings...All HVAC System Components

With the variables and uncertainties associated with coordinating multiple suppliers, selecting Carrier as your single source makes decision-making more informed and efficient. To deliver complete 360° solutions to your building, we've partnered with industry-recognized providers of HVAC system ancillary equipment and services.

Carrier's Equipment Replacement Solutions Include:

- Air and Water-cooled Chillers
- Packaged Rooftop Units
- Air Handling Units
- Cooling Towers, Pumps, Heat Exchangers
- Air Distribution Devices
- Boilers
- Complete HVAC and Control System replacements

Beyond Installation – Your Next Steps

Installation of your new HVAC equipment or system is only the first step towards receiving lifelong benefits your equipment will provide. To ensure you gain all the ongoing benefits that modern equipment delivers, Carrier experts are there to support you — from equipment start-up through its entire lifecycle.

Equipment Start-up: Carrier technicians ensure that all start-up procedures are followed and your equipment is performing properly. Your maintenance personnel will be supplied with all informational documents they'll need to deliver safe, efficient and precise equipment and controls operation.

Extended Warranty: To further safeguard your investment, Carrier provides a broad range of extended warranty choices designed to protect all your HVAC components.

Service Agreements: Your Carrier representative will provide a customized plan of service solutions based on your particular building's operational and budgetary needs — from equipment inspections to complete system multi-year planned maintenance programs.

Carrier® SMART Service: Certain Carrier chillers can be equipped with our optional Carrier® SMART Service, a wireless remote data collection module that delivers valuable insight into chiller operating characteristics and trending data.

Repairs and Emergency Service: Each Carrier factory-trained service technician is an HVAC professional with superb diagnostic and repair skills, and uniquely qualified to service all brands of chillers, HVAC equipment components and controls.