

# TOP TEN REASONS TO BECOME AN ARCOAIRE



#### ADVANCED, HIGH-QUALITY PRODUCTS

Our products give your clients the features they want and the dependability you demand. We exceed many industry testing standards, and run test every product.

PROUD MEMBER OF THE CARRIER FAMILY

 You can confidently recommend Arcoaire products to your customer because they are backed by Carrier, one of the world's top heating and cooling manufacturers.

# PERSONAL ATTENTION

We're passionate about taking care of our dealers. You will develop close ties to some of the best distributors in the business, giving you the option to consult directly with engineers and experts should you need additional insights to complete the job.

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### NATIONAL DISTRIBUTION NETWORK

With over 2000+ distribution points, we have one near you.

#### NO HASSLE REPLACEMENT<sup>™</sup> WARRANTY

We provide a No Hassle Replacement<sup>™</sup> limited warranty with our best systems, giving your customers greater peace of mind and you, another selling point. Every Arcoaire product is backed by a 10-year parts limited warranty.

# 6 ELITE DEALER PROGRAM

Our Elite Dealer program rewards dealers for providing best-of-the-best service. As an Elite Dealer you'll be able to offer an extra two-year No Hassle Replacement<sup>™</sup> Limited Warranty and consumer financing while also qualifying for additional discounts and rebates.

DEALER

**7** EXCEPTIONAL DEALER TRAINING & SUPPORT

Through online and in-person training programs, we give our dealers the deep product knowledge and training necessary to professionally install and maintain our products.

#### **CONSUMER FINANCING PROGRAMS**

We provide dealers who qualify with ways to help customers finance their new systems through Wells Fargo. Dealers who offer financing often close more sales.

#### TURNKEY PROGRAMS & RESOURCES

We're committed to being easy to work with and providing Simple Business Solutions to help you grow and strengthen your business. From turnkey marketing tools and resources to advanced software and diagnostic tools and building business training, all at your fingertips.

# 2023 READY

With millions of dollars invested in engineering, testing, tooling and manufacturing, our products will be ready to meet the Department of Energy's (DOE) new minimum efficiency standards on January 3, 2023.